



100^{years}
1911
2011

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FINANCIAL SERVICES
PRACTICE GROUP

OUR FINANCIAL SERVICES PRACTICE

Our Financial Services practice is at the heart of Switzerland's banking and financial market and serves major domestic and international banks and other financial institutions.

Supporting these clients to reach their goals is our paramount ambition.

Three distinctive values guide us:

- We care for our clients: we provide them with result-oriented, effective and realizable solutions.
- We act responsibly: both competence and integrity are at the core of our services.
- We are committed to attracting and retaining dedicated and skilled people.

Full Range of Services

For almost 100 years, Pestalozzi has been advising on a broad range of transactional, contractual or regulatory matters in the financial services field, including bank contracts, financial restructurings, stock exchange matters, and we represent our clients in administrative proceedings before regulators and courts.

Regulatory Experience

The practice has gained recognition for its comprehensive support in bank regulatory matters. We advise Swiss and international clients on complex domestic and cross-border regulatory issues (licensing, compliance, supervision, among others).

Debt and Equity Financings and Capital Markets

The practice represents and advises clients in complex debt, equity and equity-linked offerings, syndicated loans as well as structured and hybrid debt financings. Its services include securitisations and other alternative risk transfer transactions.

Derivatives and Structured Products

The practice is also experienced in structuring and administering derivatives programmes and the issuances under the programmes. In addition, we structure and develop other complex investment (fund) products and advise clients on the marketing, sale, and offering of these products.

Private Equity

The practice has long-standing experience in advising all major private equity investment strategies in a variety of markets, including buy-out, venture capital, mezzanine, distressed debt, real estate, infrastructure, natural resources, life science, energy, education, hybrid, hedge, investment funds, sector and regional funds, captive funds, master-feeder structures, specialized funds, as well as primary and secondary funds of funds.



URS KLÖTI

Urs Klöti is a partner and heads Pestalozzi's Financial Services group in Zurich. His practice is focused on banking and capital markets, corporate finance, securities and corporate law.

Urs Klöti, born 1965, graduated in economics from the University of St. Gall in 1990. In 1991/1992, he worked for a Swiss firm in Indonesia. In 1994, he graduated in law from the University of St. Gall and joined Pestalozzi in 1995. In 1998, he was admitted to the bar in Switzerland. From 2000 to 2003, Urs Klöti was Head of Law and Compliance of the Swiss institutional client bank in Zurich of one of the world's leading US investment banks. Urs Klöti's professional languages are German and English and he also speaks some Spanish.

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SÉBASTIEN ROY

Sébastien Roy is a partner and heads the Financial Services group in Geneva. He is also a member of the Corporate/M&A group. He specialises in banking and finance, mergers and acquisitions as well as in corporate matters and contracts. His practice covers all types of domestic and cross-border banking transactions, with an emphasis on acquisition finance, trade finance and corporate lending. Sébastien Roy also advises clients on financial services regulations, including regulatory and contractual issues relating to the establishment and the business of banks, securities dealers and asset managers. Sébastien Roy represents companies and individuals in the acquisition and disposal of companies and assets, in private equity and venture capital transactions, as well as in corporate restructurings and joint ventures. Sébastien Roy advises a number of domestic and foreign-owned companies based in Switzerland on corporate and contractual matters.

Sébastien Roy, born in 1969, was admitted to the bar in 1994 and as a solicitor in England and Wales in 2001. Sébastien Roy joined Pestalozzi as a partner in 2005. He previously worked for two major Swiss law firms in Geneva and Zurich for a total of nine years. He also worked for a leading law firm in Singapore in 1995 and for a top ten City law firm in London in 2000. Sébastien Roy speaks French, English and German.

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ROBERT FURTER

Robert Furter is the managing partner of Pestalozzi and a member of the Financial Services group as well as the Corporate/M&A group in Zurich. His areas of practice are banking and capital markets as well as corporate/M&A. He is an authorized issuer's representative at the SIX Swiss Exchange.

Robert Furter, born in 1953, graduated in 1977 from the University of Zurich and was admitted to the bar in 1979. In 1981, he earned a doctorate at the University of Zurich. During 1983/1984, Robert Furter worked as a foreign associate with Winthrop, Stimson, Putnam & Roberts, New York. He has been a partner with Pestalozzi in Zurich since 1988 and has served as managing partner since 2002. He is also the chairman of the board of directors of Pestalozzi Attorneys at Law Ltd. He is named in various publications as one of Switzerland's leading financial services practitioners and contributes regularly to national and international publications in his areas of expertise. Robert Furter is a member of various international professional organizations, including the IBA (where he served as Secretary of Committee Q) and the ABA. He chaired Lex Mundi (The World's Leading Association of Independent Law Firms) and has been a member of its Executive Committee.

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OLIVER WIDMER

Oliver Widmer is a partner and member of Pestalozzi's Financial Services as well as Pestalozzi's Private Clients groups in Zurich. He primarily advises domestic and international banks, financial institutions, wealth management service providers and high net worth individuals on banking, finance and capital markets matters. Further areas of work include domestic and cross-border trust, foundation and estate planning matters.

He graduated from the University of Zurich (lic. iur., 1998) and the London School of Economics and Political Science (M.Sc., Law and Accounting, 2002). He was admitted to the bar in Switzerland in 2000 and as a solicitor (not practicing) of England and Wales in 2003, is an authorised issuer's representative at the SIX Swiss Exchange and is recognised as trust and estate practitioner (TEP) by STEP. Oliver Widmer joined Pestalozzi in 2001. In 2003/2004, he was seconded to head the Swiss law and compliance department of one major US investment bank.

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CHRISTOPH R. RAMSTEIN

Christoph R. Ramstein is a partner and member of Pestalozzi's Corporate/M&A as well as Pestalozzi's Financial Services group in Zurich. His areas of practice are corporate law, business organization, mergers & acquisitions and integration, supply chain management, trade distribution and related tax work. He has expertise in the following business sectors: life sciences, consumer, banking & finance, and hospitality.

Christoph R. Ramstein born in 1951, graduated from the University of Zurich (lic. iur., 1978), earned a Masters in Business Administration at the University of St. Gall (lic. oec., 1976), served in 1978 as law clerk at the District Court of Meilen, and was admitted to the bar in 1980. In 1983/1984, he worked Milbank, Tweed, Hadley & McCloy, New York. In 1986, he became a partner of Pestalozzi. Christoph R. Ramstein is a former president of the Banking and Finance Commission of AIJA, and is an active member of the law group of the companies' „Union Internationale des Avocats“, as well as other national and international professional associations.

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SEVERIN ROELLI

Severin Roelli is a partner and member of Pestalozzi's Corporate/M&A as well as Pestalozzi's Financial Services group in Zurich. He has advised both foreign and domestic clients on private and public m&a transactions, acquisition finance, capital market, securities and stock exchange law, corporate reorganizations, joint venture and general corporate law. He is an authorized issuer's representative at the SIX Swiss Exchange.

Severin Roelli graduated from the University of Zurich in 1998 (lic. iur.) and from the Columbia University School of Law, New York in 2002 (LL.M., Harlan Fiske Stone Scholar). He was admitted to the bar in 2000, after which he joined Pestalozzi in 2002 and became partner in 2007. Severin Roelli is Vice-Chair of the Banking, Finance and Securities Law Commission of AIJA and member of several professional associations. His professional languages are German and English.

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MARTIN L. MÜLLER

Martin L. Müller is a partner and member of Pestalozzi's Corporate/M&A as well as Employment groups in Zurich. Martin L. Müller advises clients on corporate transactions and restructuring, corporate immigrations, private equity and venture capital, executive employment (in particular structuring of compensation schemes) and commercial contracts.

He graduated from the University of St. Gallen (lic. iur., 1994; Dr. iur. 1997) and Columbia University School of Law (LL.M., 2002). Martin L. Müller joined Pestalozzi in 2002. Previously, he worked as a teaching and research assistant at the Institute of European and International Business Law at the University of St. Gallen, was granted the 1997/1998 fellowship at the University of Zurich by the Swiss National Fund for Academic Research, served as a law clerk and worked as an associate in an international law firm in Zurich. Martin L. Müller was admitted to the bar in 1999. His professional languages are German, English and French.

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FRANZ SCHUBIGER

Franz Schubiger is a partner and member of Pestalozzi's Corporate / M&A group in Zurich. His practice focuses on corporate law, mergers & acquisitions, reorganizations, corporate finance, private equity and venture capital as well as general contract and commercial law. Further, Franz Schubiger has experience in the fields of consumer and healthcare products.

Franz Schubiger, born 1972, graduated from the University of Zurich in 1999 (lic.iur.) and Cornell University in 2004 (LL.M., Fulbright Scholar). He was admitted to the bar in 2001. Before joining Pestalozzi in 2001, he served as a law clerk at the District Courts Gaster/See and worked as an associate for a law firm. His professional languages are German and English, and he also has a good knowledge of French and Italian.

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OUR LAW FIRM

We support our international and domestic clients from our offices in Zurich and Geneva regarding all aspects of Swiss law. With the extensive experience and the strong commitment of our staff, we help our clients achieve their goals quickly and efficiently. We are known for our integrity, our high quality, as well as for our efficacy.

As a client, you benefit from the expertise and know how of our staff of more than 150 people. For each project, we form a customized team to accommodate your specific needs. We have direct access to an international network of lawyers and can introduce you to an appropriate law firm in jurisdictions worldwide.

We are committed to maintaining a work environment that puts the care for the client at the center. The diversity of our employees creates a dynamic company culture.

Our international clients are large domestic and foreign enterprises as well as medium-sized companies and private clients. Our clients come from a broad range of sectors, including financial services (commercial and investment banks and financial intermediaries), industry (pharmaceuticals, chemicals and biotechnology, electronics, automobiles, mechanical engineering, food and beverages, tobacco, graphic products, textiles, watches), media, trading and retail, telecommunications, shipping, aviation, and the travel and entertainment industries.

Pestalozzi's roots go back to 1911. Of the major Swiss law firms, Pestalozzi has the longest tradition.

KEY MESSAGES

- International and domestic clients
- Experienced and committed
- International network
- Care
- Integrity, high quality, efficacy
- Large organization
- Diversity
- Teamwork
- Independent
- Tradition
- Zurich and Geneva

EXPERTISE

Antitrust
Arbitration
Art
Asset Finance
Asset Tracing
Banking & Finance
Bankruptcy
Business Organization & Compliance
Capital Markets
Civil Liability
Commercial
Commercial Disputes
Commodities
Competition
Construction
Contracts
Copyright
Corporate
Coverage Claims
Customs
Data Protection & Privacy
Dispute Resolution
Employment & Pensions
Energy
Environment
Estate Planning
Financial Products
Food
Health & Safety
Immigration
Indirect Tax
Information Technology
Inheritance
Insolvency
Insurance
Intellectual Property
International Mutual Assistance
Investment Funds
Joint Ventures
Licensing & Sponsoring
Litigation
Media
Mediation
Mergers & Acquisitions
New Technologies
Patents
Private Banking
Private Equity
Private International Law / Conflict of Laws
Product Liability
Public Procurement
Real Estate & Environment
Restructuring & Insolvency
Securities
Sports
Tax
Telecommunication
Trade & Retail
Trademarks
Transportation
Trust & Foundations
Unfair Competition
Value Added Tax
Venture Capital
White Collar Crime

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